

Massachusetts Division of Insurance  
Report of Membership  
in Closed Non-Group Plans<sup>1</sup>  
as of December 31, 2001

	MEMBERS BY COUNTY COMMERCIAL INSURANCE CARRIERS As of December 31, 2001	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	01 MA TOTAL	00 MA TOTAL
		Members at End of Year	Members at End of Year	Members at End of Year	Members at End of Year	Members at End of Year	Members at End of Year	Members at End of Year	Members at End of Year	Members at End of Year	Members at End of Year	Members at End of Year	Members at End of Year	Members at End of Year	Members at End of Year	Members End of Year	Members End of Year
1	Aetna Life and Health Insurance Company	2	2	0	0	2	0	0	2	11	1	2	0	0	1	23	65
2	Aid Association For Lutherans	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2
3	Allstate Insurance Company	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	1
4	American Life and Casualty Insurance Company	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	1
5	American National Life Insurance Company of Texas	22	12	27	3	10	4	25	8	49	0	38	71	0	19	288	412
6	American Republic Insurance Company	11	2	1	15	42	1	29	14	46	12	12	13	11	7	216	240
7	Bankers Life and Casualty Company	2	0	0	0	1	0	0	0	7	0	1	2	1	11	25	64
8	Celtic Life Insurance Company	21	7	43	2	31	0	26	3	49	3	19	6	11	7	228	386
9	Central United Life Insurance Company	1	0	0	0	3	0	4	0	1	0	0	3	0	4	16	16
10	Conseco Medical Insurance Company	221	4	42	90	147	8	52	34	176	13	59	38	50	44	978	1,350
11	Continental Assurance Company	0	0	0	0	0	0	2	0	0	0	0	1	0	0	3	3
12	Continental Casualty Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	32
13	(The) Equitable Life Assurance Society of the U.S.	47	34	5	10	19	3	8	8	79	7	50	12	21	11	314	316
14	Farm Family Life Insurance Company	2	0	1	0	0	4	0	3	6	0	0	0	0	5	21	23
15	Fortis Insurance Company	453	47	123	139	474	15	88	47	642	66	167	179	92	89	2,621	3,176
16	GE Capital Life Assurance Company	1	0	0	0	0	0	1	0	1	0	1	1	0	0	5	5
17	Golden Rule Insurance Company	159	24	39	12	33	31	36	19	95	16	34	46	11	37	592	765
18	(The) Guardian Life Insurance Company of America	4	0	5	0	3	0	1	1	9	0	3	7	3	0	36	43
19	Investors Life Insurance Company of North America	1	0	1	0	0	0	2	0	1	0	2	0	0	0	7	7
20	Knights of Columbus	0	0	0	0	3	0	1	2	4	0	0	0	0	0	10	13
21	Manufacturers Life Insurance Company	1	0	0	0	0	0	0	0	0	0	1	0	0	0	2	2
22	(The) MEGA Life and Health Insurance Company	17	3	21	5	25	0	1	1	43	0	13	8	3	11	151	220
23	Metropolitan Life Insurance Company	6	3	7	1	14	6	5	3	36	0	11	10	4	5	111	125
24	Mid-West National Life Ins. Co. of Tennessee	25	3	13	0	76	0	4	4	47	0	18	16	2	18	226	344
25	Mutual of Omaha Insurance Company	77	18	15	15	67	15	26	24	112	24	33	34	20	20	500	839
26	National Benefit Life Insurance Company	0	0	0	0	0	2	5	4	12	0	0	0	0	3	26	22
27	National Casualty Company	0	0	2	0	0	0	0	0	0	0	0	0	2	2	6	10
28	National Financial Insurance Company	3	0	0	5	4	0	0	0	12	0	2	0	0	0	26	26
29	National Health Insurance Company	11	2	4	0	23	2	13	1	26	3	2	6	2	13	108	149
30	New York Life Insurance Company	5	0	3	0	1	2	1	0	3	1	1	0	7	1	25	25
31	Pioneer Life Insurance Company	8	2	6	2	6	0	4	0	18	2	2	8	8	0	66	97
32	(The) Prudential Insurance Company of America	59	22	53	5	37	7	44	12	108	17	43	18	32	43	500	565
33	(The) Travelers Insurance Company	0	0	0	0	0	1	2	0	0	3	0	0	0	1	7	7
34	Trustmark Insurance Company	31	3	13	4	14	2	19	10	32	2	25	13	8	7	183	198
35	UNICARE Life and Health Insurance Company	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	2
36	United HealthCare Insurance Company	0	0	2	0	2	0	2	0	3	0	3	0	0	0	12	16
37	United Teacher Associates Insurance Company	10	1	3	0	8	1	12	2	12	1	14	2	9	9	84	119
38	Washington National Insurance Company	4	0	6	2	8	2	2	4	23	0	2	4	6	16	79	104
	TOTALS:	1,204	189	435	310	1,053	106	415	206	1,666	171	558	498	303	384	7,498	9,790
	2001 Massachusetts Population <sup>2</sup>	225,799	134,088	538,616	15,243	731,841	71,517	456,741	151,960	1,475,207	9,938	654,586	480,087	692,912	762,629	6,401,164	6,349,097
	2001 Market Penetration Rate <sup>3</sup>	0.5%	0.1%	0.1%	2.0%	0.1%	0.1%	0.1%	0.1%	0.1%	1.7%	0.1%	0.1%	0.0%	0.1%	0.1%	0.2%

<sup>1</sup> According to M.G.L. c. 176M §1 a “closed plan” is defined as a “nongroup health plan issued by a carrier to a natural person for said person, as well as any covered dependents, prior to the first day of the first open enrollment period” (October 1, 1997).

<sup>2</sup> 2001 Population Source: Table T1. Population Estimates[3], Population Estimates Program, Population Division, U.S. Bureau of the Census, March 27, 2002 - estimated population by county as of July 1, 2001.

<sup>3</sup> Total Massachusetts members divided by the 2001 Massachusetts population.